



News Release
For immediate release

Compugen Beefs Up Focus on Value-Based Software Sales

Richmond Hill, Ont. – September 13, 2007 – Compugen Inc., one of the largest Canadian-owned IT solution providers and PC systems integrators, is pleased to announce the addition of Michael Charter to the firm in the new position of Vice President, Software Sales. Charter will be responsible for growing Compugen's national team of software specialists handling a wide array of software products from industry leaders.

Software continues to be an important part of Compugen's business and an integral part of the total infrastructure solutions and services the firm provides to its customers. Combining leading capabilities in software licensing, software asset lifecycle management and best-in-class technical competency has enabled Compugen to help customers realize true business value from their software investments. The firm now sees an opportunity to turn the success of that value-based approach to partnering with its customers into additional business opportunities.

"Compugen enjoys a unique position in the Canadian marketplace with our ability to not only sell software but to also provide a comprehensive suite of services related to the implementation and ongoing management of that software," says Harry Zarek, President & CEO of Compugen. "Michael's enthusiasm and extensive experience in the software field will help Compugen customers meet their software needs in the most effective way, while helping us prepare for the emerging area of Software as a Service."

Charter comes to Compugen from Insight Software, where he spent the first half of 2007 as Director of Enterprise Software & Services. Insight recently acquired Spectrum Software, where he had spent the previous 10 years in a number of senior and executive management positions, including U.S. Great Lakes Region Manager, Managing Director for EMEA (Europe, Middle East and Asia) and, most recently, Country Manager for Canada. In these roles, Charter has focused on managing P&L and on managing the sales process and sales performance.

Charter has also held senior management positions at Memorex Telex, Wall Data, SCO Canada and Oracle. In addition to receiving a Higher National Certificate (BA equivalent) in Business Studies at Thames Valley University in England, Charter has received executive training at the Harvard Business School, the Wharton School of Business and the University of Chicago.

"I'm excited to have joined Compugen and the executive team because of the reputation they have in Canada for delivering solutions and services to customers," says Charter. "As the software industry continues to evolve, software vendors are putting greater emphasis on certification of resellers. Compugen's highly trained and experienced software team puts the company in a strong position to continue providing complete solutions around specific software products."

About Compugen

Compugen has been providing practical, real-world IT infrastructure solutions since it was founded in 1981 by current President and CEO Harry Zarek. Today, Compugen's experienced team of IT professionals helps medium and large corporations and government agencies across Canada with enterprise-level solutions that optimize IT costs and leverage technology for better business results. Compugen offers a complete design-build-run-maintain lifecycle suite of professional IT services and is a top-level partner in Canada for Cisco, Citrix, Hewlett-Packard, IBM, Lenovo, Microsoft and other technology leaders.

Complete information on Compugen and its end-to-end suite of technology lifecycle services can be found at www.compugen.com.

Source: **Compugen Inc.**

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