



VMware Recognizes Compugen at Partner Exchange 2009

VMware Partners from Across the Globe Take Home Top Honours for Delivering VMware Virtualization Solutions to Companies of All Sizes

27 May 2009 — Compugen has announced that it was recognized by VMware as a winner of a Partner Exchange Award in the *Market Maker* category. The award was presented at VMware Partner Exchange 2009, VMware's annual partner event in Orlando, Florida, on April 16. Compugen was named a winner in the category for outstanding achievements in 2008. Winners from the United States, Canada and Latin America were recognized in 11 categories.

Compugen was one of only four international Market Makers to be recognized by VMware, acknowledging the best sales growth and new account penetration in the Americas: Canada, United States and Latin America. Compugen won this distinction for its activities in the Canadian marketplace.

In addition to receiving the VMware international award, Compugen was also recognized at Partner Exchange by VMware Canada's Channel Director Jas Sahota as VMware Canada's Partner of the Year for 2008.

"Compugen has been leveraging VMware technology for several years to deliver state-of-the-art solutions in virtualization," said Harry Zarek, Compugen's President and CEO. "[Our VirtualONE™](#) virtualization practice has really taken off thanks to the creative ways in which our people have been able to address pressures to consolidate hardware in the datacentre, improve management of virtualized environments and efficiently and flexibly provision the hardware and software. We're proud of the recognition our 2008 sales activity has been given by VMware internationally, and particularly pleased to have been named VMware Canada's Partner of the Year by Mr. Sahota, acknowledging our special position in the Canadian virtualization marketplace."

Recognizing the current business environment as driving innovation to reduce costs and improve performance while being aware of green IT imperatives, Compugen has crafted solutions using VMware's technology to reduce datacentre sprawl and complexity, consolidate servers and improve the management of datacentre environments. Compugen looks forward to leveraging the innovative VMware vCloud™ initiative, announced in 2008, underpinned by the new VMware vSphere 4.0 cloud operating system [released](#) 20 April 2009 and described in the [April 28 issue](#) of Compugen's *Tuesday Technology Report*.

[Compugen](#) utilizes VMware products for server consolidation, business continuity and disaster recovery, desktop management and control and virtual laboratory automation.

"We are happy to recognize the great work that Compugen has done throughout the year in growing their virtualization practice, and this is our time to show our appreciation for all that they do," said Doug Smith, senior director of global channels, VMware." Compugen has demonstrated excellence in the past year in providing VMware virtualization solutions to customers of all sizes, and we look forward to their continued success in bringing customers the benefits of VMware vSphere 4, the industry's first operating system for building the internal cloud."



About Compugen

Compugen is Canada's largest privately-owned and operated IT solution and service provider. Founded in 1981 by its current president and CEO, Harry Zarek, Compugen provides practical, real-world solutions and a comprehensive customer-focused portfolio of support services. Delivering national coverage with offices from coast to coast, Compugen's experienced team of IT professionals helps mid-sized and large corporations and government agencies across Canada with enterprise-level solutions that optimize IT costs and leverage technology for better business results. Compugen is a top-level partner in Canada for Cisco, Citrix, Hewlett-Packard, IBM, Lenovo, Microsoft, VMware, Xerox and other technology leaders. For more information, visit: www.compugen.com.

Complete information on Compugen IT infrastructure solutions and services can be found at www.compugen.com.

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