



News Release

For immediate release

VirtualONE Consolidates Compugen's Infrastructure Virtualization Skills & Experience

Richmond Hill, Ont. – October 4, 2007 – Compugen Inc., one of the largest Canadian-owned IT infrastructure solution and lifecycle services providers, has consolidated all of its infrastructure virtualization activities, experience and knowledge into a single offering called “VirtualONE”.

VirtualONE is an infrastructure optimization service offering from Compugen that ensures virtualization initiatives achieve maximum success at minimum risk by combining:

- IT professionals with broad virtualization experience and in-depth knowledge across all aspects of the IT landscape, including servers, desktops, applications, storage, networking and print;
- Best-of-breed virtualization products and technologies from industry-leading Compugen partners such as Cisco, Citrix, Hewlett-Packard, IBM, Microsoft, SWsoft and VMware;
- Industry-recognized best-practices frameworks such as ITIL, TCO, the Business Value of IT, and Microsoft's Infrastructure Optimization Model.

Compugen's VirtualONE Infrastructure Solutions practice assists customers with the design and implementation of virtualization solutions that achieve tactical goals – reducing cost, improving security and manageability, stopping server and desktop sprawl, reducing the datacentre footprint, etc. – as well as strategic goals such as enhancing business productivity, business continuity and business agility.

“We've completed a wide variety of virtualization projects for our clients over the past few years, and one thing that stands out is the importance of having a clear endpoint in mind,” says Compugen's President and CEO Harry Zarek. “VirtualONE helps customers stay focused so that virtualization projects can be prioritized and investments aligned with business goals.”

Holistic Approach Ensures Success

The primary success factor underpinning the VirtualONE service is its ‘holistic’ approach – VirtualONE helps customers that are planning a virtualization initiative to consider the opportunity and impact across the full breadth of their IT environment, and the full breadth of available virtualization technologies and products and how those are evolving.

“You have to think across the entire virtualization domain in order to solve a specific problem effectively since components of the solution may come from many quarters and integrate in unique ways,” says Lou Tetsos, consultant and VirtualONE practice lead at Compugen.

VirtualONE

The ONE solution to virtualize your entire IT enterprise.



“Seemingly competitive virtualization products can often be combined to deliver an effective computing model.”

Compugen’s VirtualONE offers ONE source for architecting and implementing virtualization solutions that address any aspect of IT infrastructure. The VirtualONE team, with skilled and experienced members across the country, crafts the right virtualization strategy for each organization’s individual requirements, helping them achieve their particular technical and business objectives. A VirtualONE solution can help solve most IT problems and better position an organization to overcome business challenges, respond to increasing customer demand and seize new business opportunities. VirtualONE takes IT infrastructure from theory to virtual reality.

To find out how VirtualONE can help you ensure the success of your virtualization initiatives, contact Lou Tetsos at 905-707-4235 or ltetsos@compugen.com.

About Compugen

Compugen has been providing practical, real-world IT infrastructure solutions since it was founded in 1981 by current President and CEO Harry Zarek. Today, Compugen’s experienced team of IT professionals helps mid-sized and large corporations and government agencies across Canada with enterprise-level solutions that optimize IT costs and leverage technology for better business results. Compugen offers a complete design-build-run-maintain lifecycle suite of professional IT services and is a top-level partner in Canada for Cisco, Citrix, Hewlett-Packard, IBM, Lenovo, Microsoft and other technology leaders.

Complete information on Compugen and its end-to-end suite of technology lifecycle services can be found at www.compugen.com.

Source: Compugen Inc.

Information: Heather Hill
Compugen Inc.
(905) 707-2112 ext. 2223
hhill@compugen.com

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