

Technology Lifecycle Services



Compugen Finance's complete IT asset leasing and end-of-life disposition services make it easy and inexpensive for you to take advantage of the latest in technology.

Benefits at a Glance

- ▶ *Convenient, one-stop shopping for complete technology lifecycle services*
- ▶ *Operating & Capital Leases, covering hardware, software, services*
- ▶ *Vendor independence leaves you free to choose best-of-breed solutions*
- ▶ *Strong re-marketing network yields top trade-in dollar & flexible terms*
- ▶ *Sensitive corporate/customer data properly destroyed and certified*
- ▶ *Certified disposition compliance with e-waste disposal regulations*
- ▶ *Free-up internal staff to focus on higher-value activities*

Compugen Finance Inc., a wholly owned subsidiary of Compugen, offers a full suite of IT asset leasing and end-of-life disposition services as part of Compugen's end-to-end Technology Lifecycle Services suite. These services are geared to helping you derive maximum business value from your investments in technology, while reducing the complexity, cost and any risks associated with managing that technology across its useful life time.

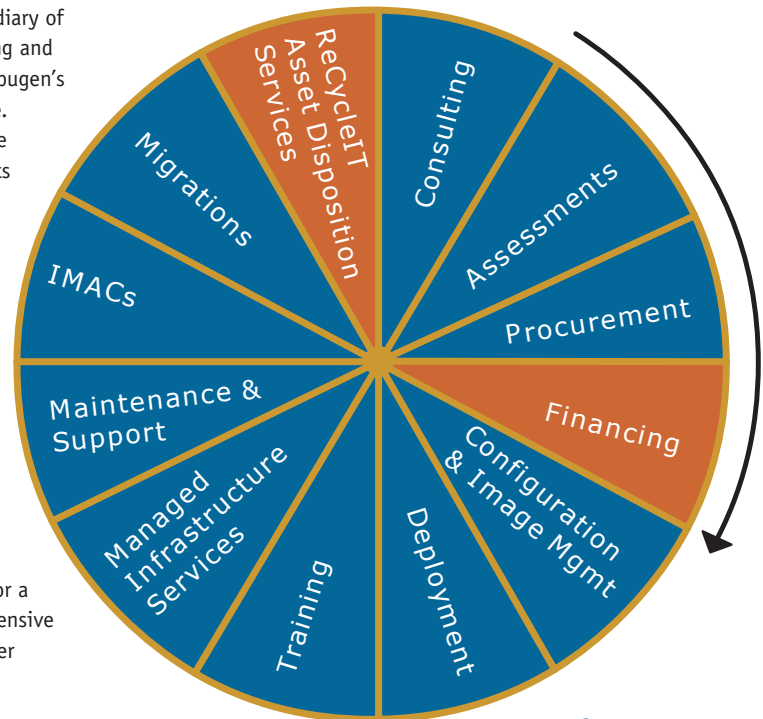
One-Stop Shopping

With leasing and disposition services from Compugen Finance added to our lifecycle services portfolio, Compugen is now your one-stop shopping partner for the complete spectrum of IT services – from procurement and financing, to installation and ongoing support, to final disposition. With offices in major centres from coast to coast, Compugen and Compugen Finance can meet your needs for a truly national services partner with a comprehensive services offering in a way that few, if any, other services providers can.

Leasing Offers Attractive Acquisition Alternative

Leasing is a common alternative that many organizations choose over outright purchase, or other forms of financing, as a means of acquiring IT equipment; and with today's low interest rates, leasing is as attractive as it's ever been. A wide variety of organizations in both the public and private sectors choose leasing in order to gain a number of benefits, including the potential opportunity to:

- Preserve capital
- Make hardware/software more affordable
- Meet short-term equipment requirements
- Improve Balance Sheet performance
- Arrange more-flexible payment terms
- Fight technology obsolescence
- Simplify asset disposition



Compugen Technology Lifecycle Services

Compugen Finance ... the Right Leasing Partner

Compugen Finance is an 'independent' leasing company – we're vendor-neutral and we'll lease hardware from virtually any product vendor. This gives you the flexibility to mix and match best-of-breed products from multiple vendors in your lease portfolio in order to create the technology solution that's the best fit for your organization. And because leasing is our primary business, we can often be more aggressive with our rates and with the value-added services we can offer.

IT Asset Leasing & Disposition Services

Here are some additional reasons why you should make Compugen Finance your preferred leasing partner:

Strong Re-Marketing – our highly effective re-marketing capability allows us to get the best prices for the used equipment we get back off lease. This allows us to take a generous residual position on our leases, which means lower lease rates and better terms for you;

Bundle-In Services – our complete suite of end-of-lease and start-of-lease services can make your lease transition easy and inexpensive, and free up your staff to focus on more important issues. The costs for services such as data migration, testing, restoration and transportation logistics can be included in your lease, so you won't incur any one-time, up-front costs;

Data Security & Privacy – to keep critical information from falling into the wrong hands, we sanitize all disk drives in equipment returned to Compugen Finance in accordance with DoD data erasure standards. There's no additional charge for this service and we provide a report certifying that this has been done;

Asset Management – as part of your Compugen Finance lease, you get a free subscription to the Leasing Manager and Asset Manager modules of Compugen's award-winning, eMerge Technology Asset Lifecycle Management solution, a fully hosted, Web-based service that combines technology and best practices to reduce the complexity and cost of managing IT assets through their entire lifecycle;

Appraisal Services – our remarketing activity gives us a good understanding of the value of used IT equipment, so we can offer appraisal services to businesses and to insurance companies wishing to write-off lost, stolen or damaged assets.

ReCycleIT Asset Disposition Services

Compugen Finance offers a full suite of services covering all aspects related to the management of your end-of-life IT assets – both leased and owned. These services make it easy and inexpensive for you to manage the disposition of your IT assets, while giving you peace of mind that critical corporate and customer/consumer data will be irrevocably deleted and any assets that need to be destroyed are done so in an environmentally friendly manner according to industry best practices and applicable government regulations.

Trading-In Owned Assets?

We perform an audit and test on all PCs, servers and other hardware we receive to determine if they are in working order and to identify any potential resale value; and we'll identify the cost for any Compugen repairs required to restore these assets to a condition suitable for resale. We also sanitize all disk drives on returned equipment in accordance with DoD data erasure standards to eliminate data security and privacy risks.

If your assets have any resale value ... we'll perform any necessary repairs, re-market them to any one of 800 small businesses, school boards and brokers we deal with throughout North America, and credit your Compugen account with any net proceeds

If your assets have no resale value ... we'll dispose of them according to industry best practices and applicable government regulations, using 'downstream' suppliers that we've picked based on their proven ability to handle various aspects of disassembly, disposal and destruction in accordance with EPA standards. We'll provide you with a Certificate of Disposal indemnifying you against any further responsibility.

Returning Leased Assets?

ReCycleIT services can make your lease transition easy and inexpensive, and free up your own staff for more important activities. Whether your lease is with Compugen Finance or a third-party leasing firm, you can choose from a number of optional services; and if you're entering into a new lease with Compugen Finance, any costs for these services can be included in your lease.

- Data back-up & migration
- Disk sanitization
- Test & audit
- Restoration
- Transportation & logistics
- Asset management

State-of-the-Art Facilities

ReCycleIT services can be delivered onsite by Compugen technicians coming to your location(s), or they can be done for you in Compugen's 8,000 square foot, dedicated, state-of-the-art configuration centre that is certified compliant to ISO 9001:2008. Outsourcing your asset removal and disposition to Compugen Finance provides an ideal way to reduce costs, streamline operations and keep your internal staff focused on higher-value tasks.

For More Information

For more information on Compugen Finance leasing or ReCycleIT services, or to find out how we can help your organization stay abreast of the latest in technology for greater business advantage, simply contact us or visit our Web site.

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